

Planetsoft Group Capabilities Presentation



Partnership for the Future!

About Us

- Established in Adriatic, expanded to the EU
- Over 120 employees
- Dedicated to becoming Your's trusted partner for digital transformation.
- Core focus on delivering superior outcomes and enriched experiences for both customers and employees.
- Helping Your efforts in creating a secure and decarbonized digital world.



Why are we your No.1 nearshore partner

Regional Leader

- ▶ Expanding across the region by securing and winning new projects, delivering excellent and high-quality services to the clients
- ▶ Partnering with leading universities and schools in creating **Scientific & Expert communities**
- ▶ Supporting start-ups through various programs aimed at faster MVP to market

Uniquely positioned

- ▶ Uniquely positioned to manage the **whole value chain of data** – end-to-end
- ▶ Proven **industry-specific solutions & services portfolio**
- ▶ **World-renowned partnerships** with Amazon, Exoscale, SAP, Microsoft, Oracle, UiPath, Aviat and others.

Helping you go net zero

- ▶ Digitize
- ▶ Automate
- ▶ Secure

Time Zone
Convenience

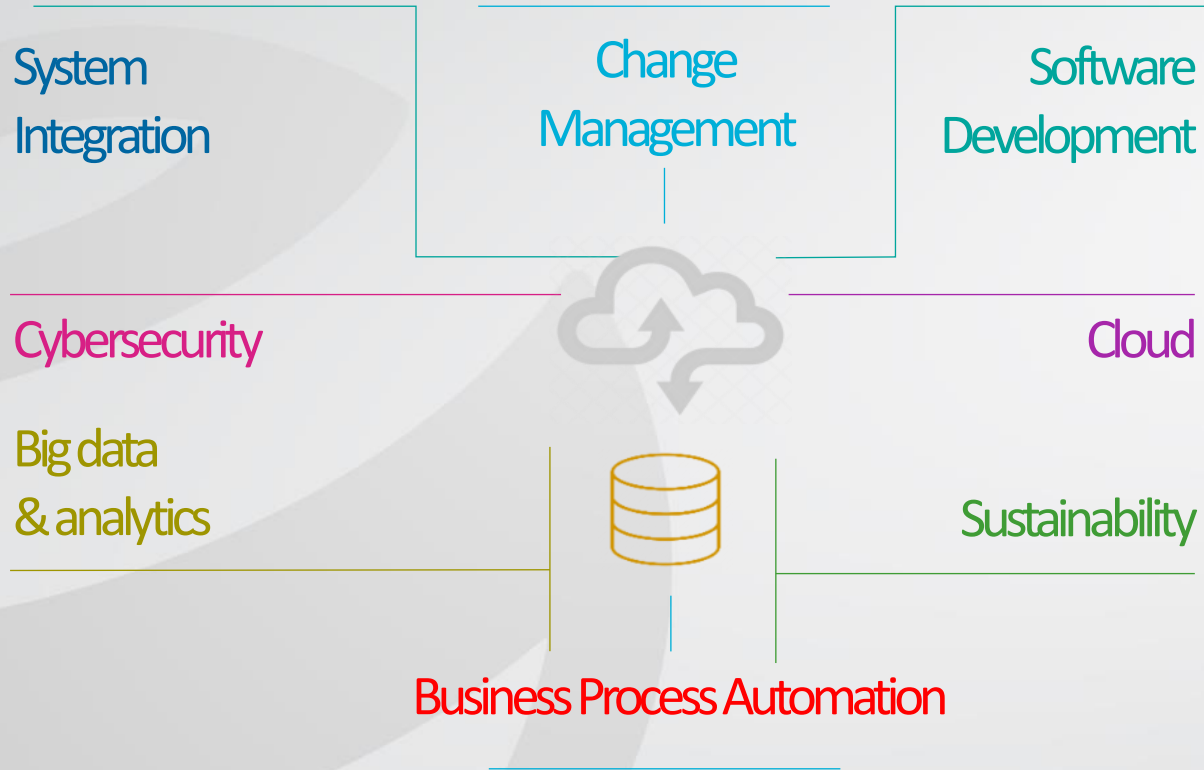
Compliance and
Data Protection

Reduced Travel
Costs and Time

Language
Proficiency

Cultural
Understanding

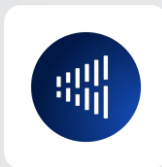
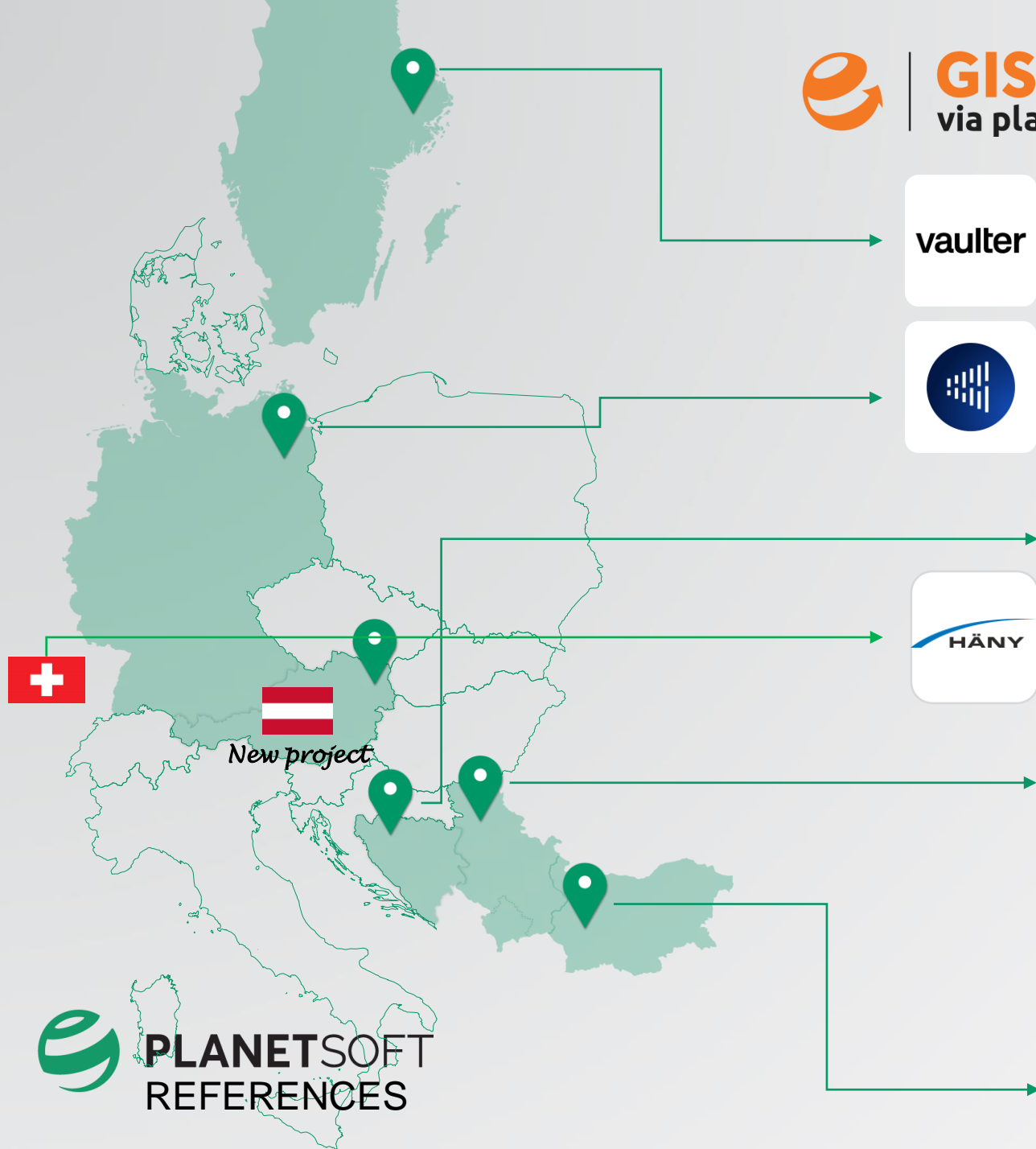
What's our offering



... working across all industries with world-class vendors in order to deliver you the best solution, is exciting.



PROUD PARTNERS OF:



A grid of logos including: PC, m:tel, JP PUTEVI BRČKO, JAVNO PREDUZEĆE "PUTEVI REPUBLIKE SRPSKE", WIENER OSIGURANJE, DIREKCIJA ZA PUTEVE KANTONA SARAJEVO, bh, EPC, AC, and Monet broker.

A grid of logos including: HejDev, Atos, NITES, ETC, AutoČačak, SRBIJA VOZ, and Beogradske elektrane.



PLANETSOFT REFERENCES

Working with us – business models

Project Based

Whether it is an integration project, custom software development, or a combination of both – you can count on us to achieve your goals on time and within budget.

Body Leasing

We have an excellent & ever-growing team of experts ready to be dedicated to your projects by allocating them on-site or having them work remotely.

Project Outsourcing

Project Outsourcing is the ideal model for businesses that are focused on delivering the desired output no matter what it takes to get the job done.

Our Products & Services

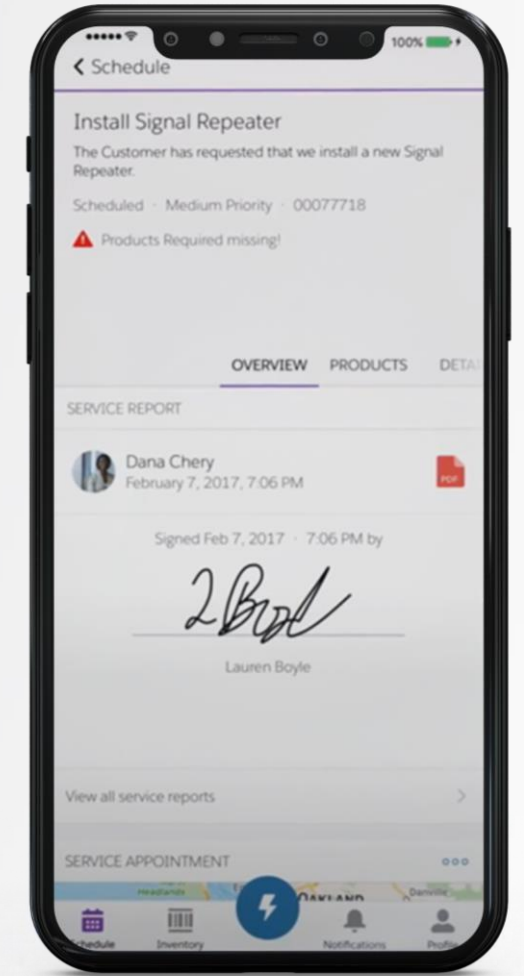


Workforce Management Solution

- Centralized system for planning and managing work orders.
- Dispatch application intended for the work of personnel in the monitoring center.
- Mobile application intended for the work of field workers.



- Centralized system for planning and managing work orders.
- Dispatch application intended for the work of personnel in the monitoring center.
- Mobile application intended for the work of field workers.
- A system that provides real-time insight into the status of work orders and the position of workers in the field.
- A system that optimizes the process of planning and executing work orders.
- Reporting system.



- **71** distributed work orders
- **95%** over time
- Average travel time **19 min**

- **71** distributed work orders
- **0%** over time
- Average travel time **7 min**



FieldMaster
ON THE ROAD TO BEST SERVICE

Core Competencies

ITS (Intelligent Transportation System) evolved from the concept of Industry 4.0 and completely transformed the way traffic is carried out around the world. Everyday road traffic is a generator of a huge amount of data. How to collect and process this data? An even more important question is how to use them for optimal traffic management.

ITS ECOSYSTEM - Planet Soft has developed a complete solution ViaPlanet ITS that collects and processes heterogeneous traffic data. A huge amount of data enables the generation of optimal control that ensures vehicles, pedestrians, and cyclists move safely, smoothly, and quickly through complex environments. ViaPlanet ITS uses complex algorithms to analyze data from a network of sensors and video cameras. The acquisition of a huge amount of data enables the system to trigger early and reliable preventive alarms and actions.

INTELLIGENT TRAFFIC MANAGEMENT SYSTEM (SOFTWARE) - Our team has developed a reliable and secure software solution for complex traffic management operations. Our unique SCADA gives different levels of administration: operators, traffic engineers, technicians, etc. We simplified the creation of scenarios and initiation, adding devices and functions – No Code.

Our TMS is in one solution with an integrated video wall. Our solution has all important aspects in today's world: open architecture, standard and secure protocols, platform independence, horizontal and vertical scaling, and full redundancy. The solution is implemented as a web application. Additionally, the system comes with a mobile application intended for system operators.

FIELD DEVICES – EDGE ANALYTICS AND CONTROL - When it comes to field level, we have years of experience and established partnerships with different European and world manufacturers of equipment. Our system uses field-level different systems and pieces of equipment: Traffic controllers, PTZ and Fixed Cameras – Edge analytics, Variable Message and Matrix Signs, LED markers, Weather and road condition sensors, Adaptive LED lighting systems, License plate recognition cameras, Emergency communication systems – SOS, Mechanical ventilation, Fire and smoke protection systems, Audio systems, Radio communication, Fiber-optic infrastructure, Vehicle measurement systems, etc.



Intelligent Transportation
System
ROAD TRAFFIC SUPERVISION
ECOSYSTEM

SAP Competencies

SAP helps optimize supply chain processes, streamline production, enhance quality control, improve maintenance practices, manage finances, strengthen customer relationships, and ensure compliance with industry standards.

Supply Chain Management: SAP can help streamline the supply chain by optimizing procurement, inventory management, and materials planning. This ensures that the right components and materials are available at the right time, reducing production delays and costs.

Production Planning: SAP's production planning module assists in creating efficient manufacturing schedules, managing work orders, and allocating resources effectively. This leads to optimized production processes and improved resource utilization.

Quality Management: SAP offers tools to monitor and control quality throughout the manufacturing process. It helps in setting quality standards, conducting inspections, and tracking defects, ensuring that the final product meets industry regulations and customer expectations.

Maintenance and Asset Management: SAP's maintenance and asset management module enables tracking of equipment maintenance schedules, repairs, and performance, leading to increased uptime and reduced downtime.



Financial Management: SAP provides financial management capabilities, including budgeting, cost tracking, and financial reporting. This helps manufacturers to manage costs, track expenses, and maintain financial transparency.

Project Management: For larger manufacturing projects, SAP's project management tools can aid in planning, executing, and monitoring various project tasks, ensuring on-time delivery and resource optimization.

Integration: SAP provides seamless integration across different departments and functions. This promotes better communication and data sharing among various teams, leading to smoother workflows and improved collaboration.

Analytics and Reporting: SAP's analytics and reporting tools offer real-time insights into various aspects of the business, such as production performance, inventory levels, sales trends, and financial metrics. This data-driven decision-making enhances operational efficiency.

Sales and Customer Relationship Management (CRM): SAP's CRM module supports managing customer relationships, sales orders, and contracts. It facilitates order processing, customer communication, and post-sales support for enterprises.

Regulatory Compliance: Companies must adhere to industry regulations and safety standards. SAP can assist in tracking compliance, ensuring that the manufactured trains meet all necessary regulations.

SAP Reference List



ERP

Telecommunication

- SAP HR – Success Factor @ mtel AD
- SAP ERP – Licence support @ BH Telecom

Energy & Utility

- SAP ERP S/4 PM and WSO Module @ Belgrade Utility
- SAP ERP S/4 M&S @ Belgrade Utility
- SAP ERP WSO Module @ EPS
- SAP ERP R3 PM Module @ Hydro electric power plant Trebješnica
- SAP ERP R3 PM Module @ Hydro electric power plant Bočac
- SAP ERP R3 PM Module @ Hydro electric power plant Višegrad

Public Sector

- SAP S/4 FI, CO, MM and HR Module @ Srbijašume AD
- SAP S/4 SD and PP modules @ Srbijašume AD
- SAP S/4 M&S @Srbijašume AD

Transportation

- SAP ERP S/4 MRS Module @ SrbVoz

Government

- SAP Budgeting Module @ Ministry of Finance, Montenegro

Energy & Utility:

- SAP CRM Module @ NIS - Gazprom Serbia
- SAP WMS Module @ NIS - Gazprom Serbia

Manufacturing:

- SAP Migration from R3 to S/4HANA @ Bosnalek (pharmacy)
- SAP S/4 FI, CO, MM, SD, PP, PM, QM, EWM modules @ Galenika (pharmacy)
- SAP ERP R3 @ US Steel – Železara Smederevo*
- SAP ERP R3 @ Victoria Group**
- SAP Migration from R3 to S/4HANA @ Swisslion

Retail:

- SAP IS Retail solution @ Delhaize Serbia, Belgrade, Serbia**
- SAP IS Retail solution @ Delhaize Belgium, Brussels, Belgium
- SAP IS Retail solution @ INA, Croatia

Planet Soft

Our Team Members
additional references

- * SAP 2012 Quality Award Gold Winner
- ** SAP 2012 Quality Award Silver Winner
- *** SAP 2016 Quality Award Silver Winner

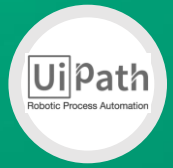


Salesforce Competencies

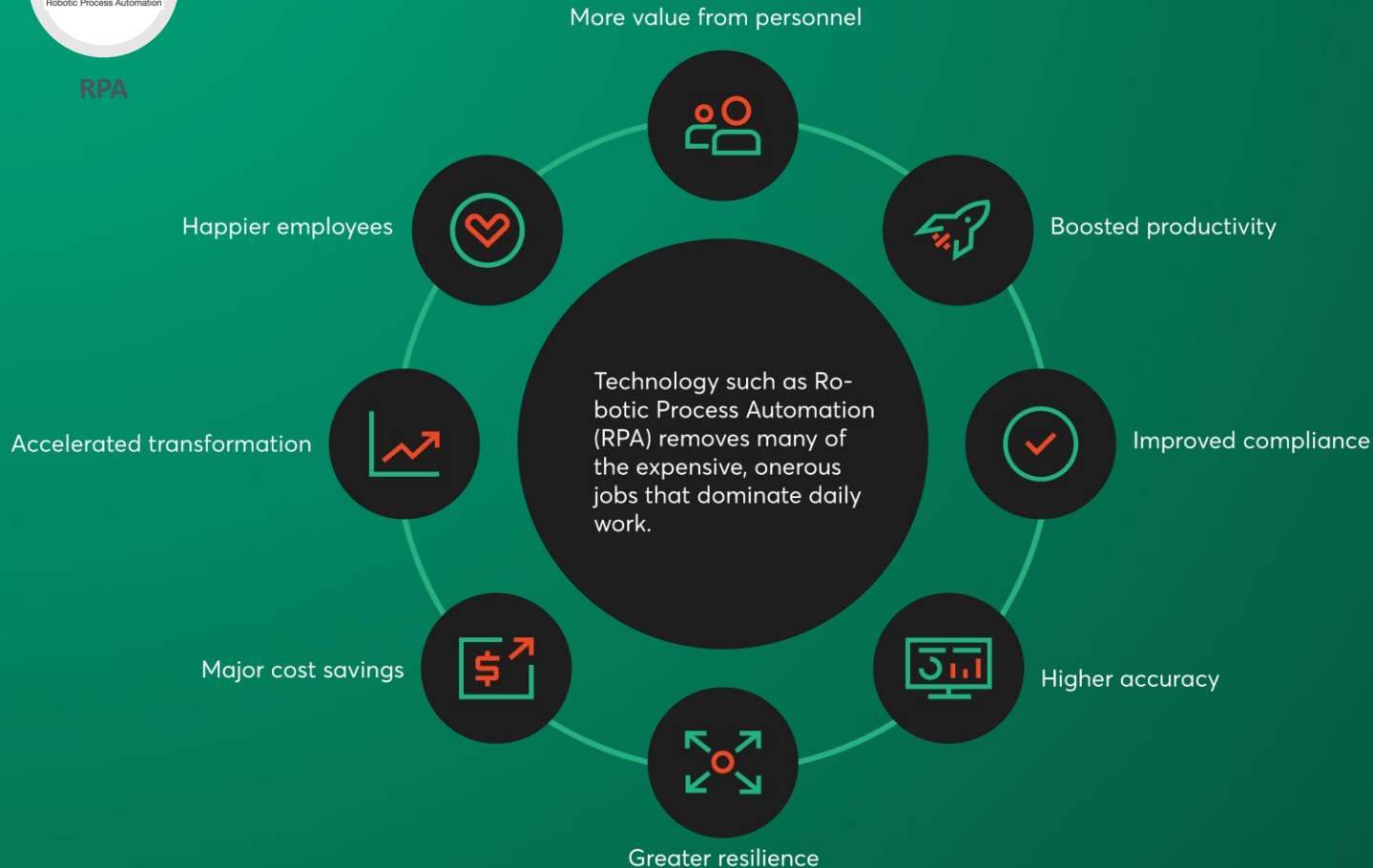
Salesforce can serve as a versatile platform that offers a range of functionalities to enhance various aspects of its operations. Here's how Salesforce can be utilized



Robotic Process Automation



RPA



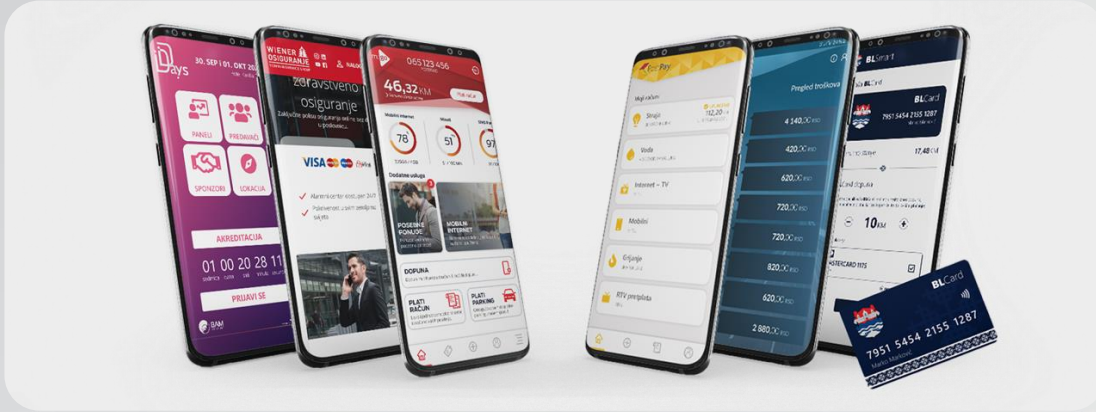
Robotic Process Automation or simply “RPA” can help automate all kinds of manual activities on the computer.

Like people, software robots (bots) can understand what’s on a screen, complete the right keystrokes, navigate systems, identify and extract data, and perform a wide range of defined actions.

Software robots can do it faster and more consistently than people.

- Frees up resources from people
 - Boring and reoccurring tasks get handled by the robot
 - The human has time to work on the important stuff
- Operates 24/7
 - A robot never gets sick or goes on vacation
- Very fast and reliable
 - The robot clicks and types almost instantly
- Easy to develop bots for new use cases
 - The Planetsoft RPA service is based on the tool “UiPath”

SW Development Competencies



Software Development

Programming Languages: Proficiency in one or more programming languages, such as Python, Java, C++, JavaScript, Ruby, or C#.

Software Development Methodologies: Familiarity with different software development methodologies, such as Agile, Scrum, Waterfall, or Kanban.

Problem Solving and Logic

Object-Oriented Programming (OOP):

Database Management: Knowledge of database systems and SQL (Structured Query Language) for data storage, retrieval, and manipulation.

Web Development: Proficiency in web development technologies, including HTML, CSS, and JavaScript, along with frameworks like React, Angular, or Vue.js.

- **Version Control Systems.**
- **Software Testing.**
- **Debugging and Troubleshooting.**
- **Software Development Lifecycle (SDLC):** Knowledge of the different phases of the software development lifecycle, including requirements gathering, design, development, testing, deployment, and maintenance.

Software Architecture and Design Patterns

Collaboration and Communication: Strong interpersonal and communication skills to collaborate with team members, stakeholders, and clients.



2022

e | CRM

Ihre Kunden in der Cloud

Wie verbindet man sich mit dem Kunden/der Cloud?

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office@planetsoft.eu | www.planetsoft.eu

2022

e | DMS

Ein Papier ist wichtig

Wie kann man sich die Verwaltung der Dokumentation erleichtern?

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office@planetsoft.eu | www.planetsoft.eu

2022

e | GIS via planet

Punkt, Punkt, Pünktchen...

Sie können Ihre Punkte nicht verbinden?

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2022

e | ITS via planet

On the road...

Wie bringt man das richtige Fahrzeug auf den richtigen Weg?

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e | CRM

CRM-Lösung Salesforce

Planet Soft ist ein autorisierter Partner und Systemintegrator der Salesforce CRM-Lösung. CRM steht für Customer Relationship Management, d.h. eine Lösung zum Kundenbeziehungsmanagement. Es handelt sich um eine Technologie, die in Unternehmen aller Größen (groß, mittel oder klein) zur Verwaltung und Unterstützung von Kundenbeziehungen eingesetzt wird. Die CRM-Technologie unterstützt Unternehmen beim Aufbau und der Entwicklung von Beziehungen über den gesamten Kundenlebenszyklus und verzirkt



e | DMS

Documenten Management Systems

Planet Soft ist autorisierter Partner und Systemintegrator des Therefore™ Dokumenten Management Systems.

Therefore™ ist eine Software, die entwickelt wurde, um Unternehmen und deren Mitarbeitern zu helfen, Dokumente in physischer Form effizienter und produktiver zu verwalten. Dies wird durch die Umwandlung von Dokumenten von Papierform in elektronische Form erzielt.



e | GIS via planet

GIS – Via Planet

Das Unternehmen Planet Soft hat das Produkt Via Planet entwickelt, das ein modulares WEB-System darstellt, das auf einer GIS-Plattform basiert, die darauf abzielt, eine zentralisierte Datenbank von Anlagevermögen und zugehöriger Infrastruktur (Pins, Eng. Asset) einzurichten. ViaPlanet ist ein System, das Daten sammelt, analysiert, anzeigt und mithilfe einer GIS-Komponente georeferenziert (Punkt, Linie, Polygon) und auf der Karte anzeigt, wobei Standortdaten mit allen Arten von deskriptiven Informationen integriert werden.

Entsprechend dem steigenden Bedarf von



e | ITS via planet

Intelligente Transportsysteme

Das Unternehmen Planet Soft hat das Produkt Via Planet ITS (Intelligente Transportsysteme) als fortschrittliches System entwickelt, das darauf abzielt, Dienstleistungen im Zusammenhang mit verschiedenen Arten von Transport und Verkehrsmanagement zu erbringen, und das zu einer besseren Information von Benutzern und Verkehrsteilnehmern beiträgt und sich positiv auf die Erhöhung des Newsas der Verkehrssicherheit auswirkt.

ViaPlanet ITS ist eine Softwarelösung, die den

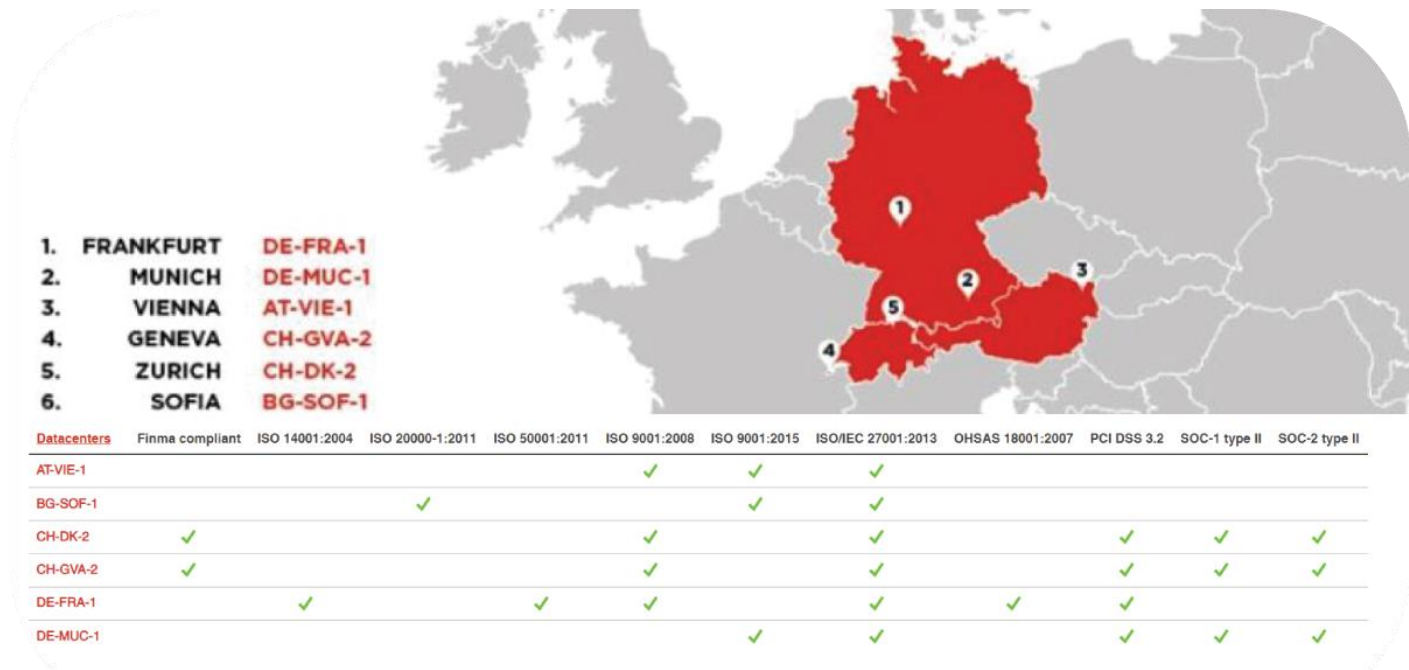



Data Hosting

Based in Lausanne Switzerland, and with data centers spread out throughout Switzerland, Austria, Germany, and Bulgaria, Exoscale benefits from the data protection granted by Swiss and local laws.

A1 Digital Hosting provides Cloud hosting with an emphasis on Simplicity, Scalability and Safety for SaaS companies and web applications as well as large corporations dealing with stream processing and machine learning use cases.

Thanks to a simple and intuitive web administration interface and coupled with a no-surprise pricing plan, Exoscale makes complex infrastructure concepts easily palatable. Exoscale is fully self-service and lets customers get up and running in minutes.



Exoscale relies on rock-solid infrastructure components and engineering to ensure maximum scalability, reliability as well as performance.

-Industry Standard Service Monitoring 7x24h

-Industry Standard Support Availability 5 x 11h

Thank you.

Q & A



PLANETSOFT

IT SOFTWARE AND SOLUTIONS



Svetozara Markovića 5, ulaz 11, sprat III, Banja Luka
Omladinskih brigada 90b, VI sprat, Airport City office park, Belgrade
Kärntner Ring 5-7, Regus office park, Wien



+387 51 327 110
+381 11 424 0936
+43 664 917 1627



info@planetsoft.ba
info@planetsoft.rs
info@planetsoft.eu



www.planetsoft.eu